

NORTHBROOK CHAMBER

OF COMMERCE & INDUSTRY BUSINESS NEWS & VIEWS

FEBRUARY 2008

Bringing People & Business Together

northbrookchamber.org

Home-Based Businesses Get Relief

The Chamber's year-long quest to have the restrictions on home-based businesses eased ended in success in late December with the Board of Trustees unanimously approving a set of amendments to the ordinance that will permit employees and clients in home offices.

In October 2007 the Chamber petitioned the Village to permit home-based businesses to have a combination of two employees and/or clients in the home. Acting even more generously, the Trustees voted to allow up to four, noting that it was not the number of people inside the home that created the problem, but the potential traffic generated by the home office that could create a nuisance for a neighborhood. Hence, the Trustees restricted the number of cars associated with the business to two and limited the number of client visits to eight per day. Additional limits were placed on the number of deliveries and the hours of operation.

Chamber President Tensley Garriss commented, "I applauded our trustees for recognizing how important the home-based business is to Northbrook's local economy. The ability to have employees and clients in the home will give these entrepreneurs the flexibility and the legitimacy they need to be successful." The Trustees were able to strike a balance between the needs of the business community and the wishes of the residents, Garriss added.

For information on the changes to the home-based business ordinance, check the Chamber website, www.northbrookchamber.org or call the office at (847)498-5555.

Pritzker to Headline Chamber Annual Meeting



presents the

Annual Meeting & Dinner
Thursday, March 6
Renaissance Chicago North Shore Hotel
5:30 p.m. Reception, 6:00 p.m. Dinner

One of Chicago's most prominent venture capitalists and active proponents of a stronger technology sector focus in the Midwest region, J.B. Pritzker will be the keynote speaker at the Chamber's Annual Meeting on Thursday, March 6th, presented by LaSalle bank. Founder of New World Ventures, Pritzker is one of Chicago's leading early-stage technology investors. He is also a founding board member of the Illinois Venture Capital Association, and a founding director of the Chicagoland Entrepreneurial Center.

Celebrating its 12th anniversary, New



J.B. Pritzker

World Ventures is recognized for backing tech startup companies that sell to large enterprises. One of the most successful companies is Lisle-based Univa, a global

Annual Meeting cont. on pg. 4

Goslin to Provide Update on County Board Budget



Cook County Commissioner
Gregg Goslin

From health care to road repair, Forest Preserves to the courts of law, the issues faced by the Cook County Board are diverse and complex. Recent headlines about the hotly debated 2008 budget and the plans to fill the \$300 million deficit have brought the broad scope of Cook

Multi-Chamber Legislative Lunch
Monday, February 18
Pinstripes, 1100 Willow Road
11:45 a.m. – 1:15 p.m.
\$25 advance/\$30 at the door

County government into the spotlight. To help unravel the mysteries of this massive government entity and to provide insight on the budget negotiations, Commissioner Gregg Goslin (R- 14th District) will discuss what is at stake for members of the Northbrook, Deerfield Bannockburn Riv-

Goslin cont. on pg. 3



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UPCOMING EVENTS ... See page 6 for more activities

First Friday Networking Breakfast - Friday, February 1

Women in Business Roundtable - Tuesday, February 19

Technology Networking Forum - Thursday, February 21

Business After Hours - Thursday, February 21

A Message From the Chamber President



Tensley Garris, President
Northbrook Chamber

Last month, the Village's Industrial and Commercial Development Commission and Economic Development Committee expressed their appreciation of the Chamber's community service programs by unanimously passing a resolution which urges the Village to continue its

financial support of these services by contributing a portion of the local hotel tax collections to the Chamber. This decision came on the heels of a presentation that I gave, outlining the specific ways the Chamber partners with the Village to support economic development and to provide informational services for area residents and visitors.

It was personally gratifying to hear this type of recognition of the Chamber's hard work. This financial support is critical to the Chamber, allowing us to invest in the tools and resources to provide these services which have overlapping benefits for our members. Should any Chamber member be interested in learning more, copies of the presentation are available at the Chamber office.

Another important accomplishment the Chamber can point to with pride, is the recent decision by the Village board to ease the restrictions on home-based businesses. Long an advocate for these changes, the Chamber participated every step of the way to amend the out of date ordinance, working to protect these important businesses who were often treated as second class citizens. Thanks to the many Chamber members whose testimonials and participation in the process helped Village leaders better understand the need for these reforms.

The Chamber is most fortunate to have as its Annual Meeting keynote speaker one of Chicago's most prominent and highly respected businessmen, J.B. Pritzker. It is an honor and privilege to have someone of this stature associated with this annual celebratory event. An important part of the evening will be the recognition of the winners of the Chamber's second annual business awards. The multi-faceted evening is guaranteed to be an informative, rewarding and extremely enjoyable one that Chamber members will not want to miss. Thank you to LaSalle bank for once again sponsoring the event. I encourage other members to consider becoming a table sponsor, and to bring colleagues and associates to this showcase event.

Chamber Board Sets Goals for 2008

Following a brief overview of programs, the 2008 budget and events scheduled for the upcoming year, the Chamber Board conducted a goal setting session at its annual Board Retreat last month.

The Retreat also included an interactive presentation from executive marketing coach Nancy Shaw, Marketing Identities, Inc., which helped Board members to identify the marketing needs and challenges of the Chamber. "The Retreat is an important annual exercise that helps the Board refocus the attention and resources of the organization," commented Board Chair Mike Welbel.

Working to set an agenda for 2008, Board members discussed several ongoing projects starting with the Chamber image and marketing campaign which will include a website redesign in the first quarter of 2008. To add additional functionality to the site, the Chamber will change

its membership software. The new Chamber-Master software will allow members to manage their information via username and password, a feature the Board deemed important.

The Board also approved a robust Membership Recruitment and Retention Plan that it believes will ensure the Chamber maintains its outstanding 83% retention rate.

Building upon these agreed upon goals for 2008, the Board talked over a number of marketing programs that could be implemented to benefit members and developing survey tools to gather member feedback on programs and services. Setting an advocacy agenda for the organization was also discussed.

With time running short, the Board agreed to use time at its February meeting to prioritize and finalize goals for organization.

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Michael Welbel
M.G. Welbel and Associates, Inc.

Treasurer
Mehdi Alister
Alphagraphics

Directors
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Mark Elsey
Francesca's North

Dan Gelfond
Keepsake Family Tree Video

Van Geroux
Northbrook Court

Michael Gold
Arangold

Bruce Gonzalez
Sunset Foods

Chris Harris
Edward Jones

David Hoffman
Red Seal Development Corp.

Steven Lewis
Lewis Carpet One

David Masters
Northbrook Bank & Trust

Michael McCurdy
*Renaissance Chicago
North Shore Hotel*

Gail McGeever
*Alrden Courts Alzheimer
Assisted Living*

Jim Rosen
Highland Baking Co.

Seema Terry
Glenbrook Hospital

Stephen Wenc
Underwriters Laboratories

Daniel Zivin
Kogen, Zivin, Friedman Development Inc.

STAFF
Tensley Garris
President

Maggie McCurdy
Program Manager

Cecilia Moran
Administrative Assistant

Jean Streeter
Office & Communications Manager

Mike Sullivan
*Director of Marketing
& Membership Services*



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Developers Announce Hyatt for Center of the Northshore

Developers for the Center of the Northshore recently announced that they have signed a contract with Oxford Development Co. to build a 154 room Hyatt Place Hotel on the north end of the development at Skokie and Dundee. Approved by Hyatt Hotels, Oxford Development has comprehensive experience in real estate development, asset management, brokerage, leasing, business operations and more, with a portfolio totaling over 65 million square feet of commercial space.

As part of the agreement to receive TIF Financing, developers will need to present the hotel agreement to the Village, including executed documents relating to the sales of the air rights and hotel pad, and documents of the appropriate hotel franchise agreement, operating/management contract, according to the Village Planning Department.

“The innovative approach Hyatt Place brings to hotel accommodations perfectly suits The Center of the Northshore,” comments developer Edward Renko, Chief Executive Officer of Northshore Center

LP, which is behind the project. According to developer spokespersons, Hyatt positions their Hyatt Place hotels as a new kind of Hyatt designed to offer spacious guestrooms, cutting-edge entertainment options, free Wi-Fi, and great food around the clock. Hyatt senior VP of real estate and development Jim Abrahamson, notes, “Guests will enjoy a spacious guestroom with a 42 inch flat-panel HDTV, the signature Hyatt Grand Bed, a plush oversized sofa-sleeper that is separated from the sleeping area, and complimentary high-speed wireless Internet access throughout the hotel.”

Developers point out that the Hyatt

was proposed from the inception of the development, and is in accordance with the agreement reached with the Village in June 2007. The only difference is the developer will not be Kinseth Hospitality Companies but Pittsburgh-based Oxford. The Redevelopment Agreement allows for and outlines the process to change from any original developer.

Expectations are that the construction process could take approximately nine months, once the permits from the Village are in order, final approval of the construction documents is received from the developer, owner and Hyatt, contracts are awarded and budgets finalized.



Goslin Cont. from pg. 1

erwoods, and Northfield Chambers at the legislative lunch program.

Recently Goslin was appointed to chair a new bipartisan task force charged with investigating the feasibility of independent governance of the Cook County health system. Stating his support for turning over the reigns of day-to-day operations to medical professionals who can streamline operations, “This is an exciting step toward the goal of efficient and economical management of County business,” he said.

As mandated by state law, County government has principal responsibility for the protection of persons and property, the provision for public health services and the maintenance of county highways. Cook County is the 19th largest government in the nation and the second most populous country in the county, with over five million residents and 129 suburban communities located in 573 square miles

of suburban cities and municipalities and 156 square miles of unincorporated areas. The \$2.1 billion budget is one of the largest in the nation. In addition, Cook County has the largest unified trial court system in the world. More people visit the Cook County forest preserves in one year than visit Yellowstone National Park.

Goslin, a Glenview resident, was elected to the Cook County Board in 1998. Prior to that, he served in the Illinois House of Representatives. He was elected Northfield Township Supervisor in 1985 and is a past chairman of the Glenview Chamber of Commerce. He serves on the Board of Directors of the National Association of Counties and heads up its County Hospital Task Force, a group charged with reforming hospital policy on a national level.

To register your attendance, call the Northbrook Chamber at (847)498-5555. Cost is \$25 in advance, \$30 at the door.

Voter Information

Registered voters are reminded to vote in the Primary on Election Day, Tuesday February 5th. To verify your polling place or to review the various ballots that will be available for each party at your polling place, visit the website www.voterinfonet.com and enter your address. Ballots contain the names of candidates for President, U.S. Senate, the 10th Congressional District, Delegates and alternates to the national conventions, as well as state representatives and many judgeships. Polls are open from 6 a.m. to 7 p.m.

Registered voters may vote absentee at one of the County Clerk’s offices (the regional courthouse mini-centers or 69 W. Washington in downtown Chicago) from Friday, Feb.1 to Monday, Feb. 4th, if you have a conflict with Election Day. Voting hours are from 8:30 a.m. to 5 p.m. on Monday through Friday, and 9 a.m. to noon Saturday and Sunday. If you have questions, e-mail voterreg@cookcountgov.com or call 312 603-0906.

Annual Meeting Cont. from pg. 1

leader in grid computing, a revolutionary technique that uses the resources of many separate computers connected by a network to solve huge computation problems.

Pritzker is the recipient of numerous business awards, and recently received the Humanitarian Award from the Holocaust Memorial Foundation of Illinois for his philanthropic activities. He is currently serving as Chairman of the Holocaust Museum Campaign for Illinois. Pritzker has also received recognition for his work on behalf of early childhood development programs.

Pritzker is a trustee of Northwestern University and a member of the Board of Governors of the Northwestern University School of Law. He is also a trustee of the Illinois Institute of Technology. Appointed by the Governor of Illinois to the role of Chairman of the Illinois Human Rights Commission, he has been recognized for his outstanding achievement in reforming the Commission. Most recently he was tapped to be national co-chair of the Hillary Clinton for President campaign.

Crain's Chicago Business honored Pritzker with the designation as a business leader in its "Who's Who of Chicago Business" and the Chicago Sun-Times named him to their "Hot 100" most prominent mem-

bers of Chicago's technology economy.

Pritzker graduated with a degree in political science from Duke University and earned his law degree from Northwestern University School of Law. He lives in Evanston with his wife and family.

Businesses to be Honored at Annual Meeting and Dinner

In addition to Pritzker's remarks, the evening will feature the installation of the 2008 Board of Directors and the presentation of the second annual Business Awards. The Chamber will honor a Small Business of the Year, a Corporate Citizen of the Year and a Chamber Volunteer of the Year. Winners will be announced next month and be featured in a story in the Northbrook Star.

Sponsors Needed for Annual Meeting

Shine at the Annual Meeting and Dinner with a table or individual sponsorship. Sponsors will be recognized in pre-event advertisements in the Northbrook Star and be listed on the event program. Sponsors will also be front and center for this engaging event with preferential seating. Table sponsorships are \$650 and include seating for 8. Individual sponsorships are \$95. To reserve your sponsorship call the Chamber at (847)498-5555 ext. 201.

Presenting Sponsor Needed for Golf Outing

This year's wintry weather makes everyone long for warmer weather – which should serve members as a reminder that the Chamber's annual Golf Outing is right around the corner. With planning underway, members are encouraged to consider a Golf Outing sponsorship which is outstanding opportunity to not only support the event but to gain visibility.

Among the sponsorships available is the highly coveted Presenting Sponsorship – an exclusive opportunity which will place your company name in the title position on all collateral materials including invitations, posters and advertising. Cost for the Presenting Sponsorship is \$2,750, and including the following benefits:

- Name and logo in title position on all collateral materials, including Chamber newsletter, program and website
- Name and logo in title position on all advertising, including full page ad in Northbrook Star, promotional posters and on banner signage
- Banner ad on back page of Chamber newsletter (\$175 value)
- Complimentary foursome (value \$640)
- Recognition at all Chamber events prior to the Outing
- Representative may emcee the awards dinner and make brief presentation

The Golf Outing attracts more than 200 business and civic leaders each year, and includes 18 holes of golf, a barbecue lunch, cocktails, dinner, awards and \$500 raffle.

For more information on becoming the Presenting Sponsor or other available sponsorships, call Maggie at (847)498-5555 ext. 204.

Chamber Preparing New Northbrook Street Map

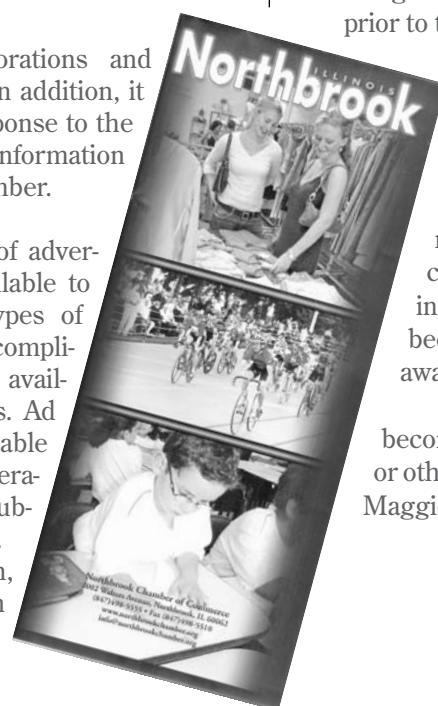
Chamber members won't want to miss out on an opportunity to advertise in the upcoming 2008 community street map, the only official map of the Village of Northbrook published by the Chamber in conjunction with Village Profile.

With a shelf life of two years, this formidable marketing tool is a valuable asset for area businesses, residents, and community agencies. This year's map will be published in full-color street detail, fully indexed, with an added benefit of on-line access which includes the ability to download an address, phone number, mobile location and website link on your cell phone for free. The map will include points of interest such as schools, hospitals, parks, attractions, shopping areas, Northbrook landmarks, and advertiser business locations. 5,000 copies of the map are circulated throughout the community, by area

hotels, large corporations and shopping centers. In addition, it is distributed in response to the many requests for information received at the Chamber.

A wide variety of advertising rates are available to accommodate all types of businesses, with complimentary map copies available to all advertisers. Ad preparation is available at no charge, or camera-ready ads can be submitted electronically.

For information, contact Eric Zitron with Village Profile (847)903-5324.



The **Renaissance Chicago North Shore Hotel** recently announced the appointment of Ed Buckley to the General Manager position. With over 23 years of hospitality service experience, Buckley comes to the Renaissance having served most recently as the General Manager for the Doubletree O'Hare. He resides in Roselle with his family.

Ruth's Chris restaurant has embarked on a \$750,000 renovation project which will create four new private dining areas. The project also includes installation of new carpet, marble flooring at the entrance and host area, new wallpaper, light fixtures, artwork, new chairs and barstools, granite bar top, new reception area and seating area in the hallway, wine storage and a complete overhaul of the fireplace to make it more of a focal point in the dining room. The restaurant remains open during the construction project. For more information, visit www.ruthschris.com or call (847)498-6889.

Continental Airport Express is now **Go Airport Express**. The company recently joined with 39 independent airport shuttle operators to form Go Airport Shuttle national network. The company is still locally owned and operated, and will continue to provide the same door-to-door and hotel transportation services to the Chicago airports. Travelers can access their website www.GoAirportShuttle.com to book their reservations. In addition, frequent rider points good toward discounts and merchandise can now be earned. For more information call (800) 284-3826.

Belinda Chang from **Osteria di Tramanto** has been nominated as best sommelier for the Jean Banchet Award for Culinary Excellence, which will be announced February 1st at the annual gala in Chicago. Nominated by a culinary cabinet of the most discerning food, wine and lifestyle journalists, the award celebrates innovation and excellence from Chicago's food and wine community.

The **Village of Northbrook** recently donated a used ambulance to the Mexican city of

Glenn Watson (l) helps Chamber Board Chair Mike Welbel and Chamber President Tensley Garris celebrate the season and learn more about the amenities of Mission Hills Country Club at the annual Holiday After Hours.



Tonatico. Village President Gene Marks ceremonially transferred the keys of the refurbished ambulance to officials from the Mexican village last month during a ceremony at the Northbrook Fire Dept. Headquarters.

Throughout the month of February, golfers can save money on the resident discount cards which are available to all **Northbrook Park District** residents 12 years and older for a reduced fee of \$25. The regular fee of \$50 will be charged after May 1. The cards provide special privileges, including reduced green fees and practice facility fees and advance tee time reservations at Sportsman's Country Club and reduced fees at Anestsberger Golf Course. Resident discount cards can be purchased at Sportsman's Golf Shop with a valid photo ID and proof of residency. For information call (847)291-2351 ext. 3.

The **Northbrook Public Library** announces that it offers Reference by Appointment for anyone needing specific, complex help from the Reference librarians. These are one on one, half hour long sessions that can help patrons research businesses, develop lists of businesses or obtain other helpful information. To make an appointment, call (847)272-4873.

American Taxi now provides shuttle service between **Oakton Community College** campuses in Des Plaines and Skokie. The shuttle departs from either campus Monday through Thursday at 8:15 a.m., 11:15 a.m. and 2:15

p.m. The cost of a one way trip is \$2; 15 trip tickets may be purchased for \$20 at the Oakton campus bookstores. Service runs through May 9th. The program is part of Oakton's strategic goal to develop ecologically sound practices. For more information call (847)635-1784.

Chamber members interested in supporting the Jewish Community Centers (JCC) can purchase an ad in the 2008 Yearbook. This 350-page glossy book uses the revenue from the ads to support the \$1 million in scholarships that are given out each year to needy community members. Ad rates run from \$100 to \$550. For more information call (847)412-4217 or the **Bernard Weinger JCC** at (847)205-9480.

Member Anniversaries

29 Years - Joined February 1978

RSM McGladrey
www.rsmmcgladrey.com

26 Years - Joined February 1982

Devon Bank
www.devonbank.com

Brandel care Center/Axelson Manor
www.covenantretirement.org

10 Years - Joined February 1998

Arden Courts Alzheimer's Assisted Living
www.hr-manorcare.com

5 Years - Joined February 2003

Picture Us Galleries
www.pictureusgalleries.com

Monthly Networking Events

First Friday Networking Breakfast

Friday, February 1
7:00 - 9:00 a.m.
Chamber Office
\$5 payable at the door

Join fellow Chamber members for proven, successful networking opportunities at the First Friday networking breakfast. The structured breakfast includes time for informal networking, brief introductions, and round table discussions that will give you solid business leads. In addition to catering by Leonard's Bakery, First Friday now features Starbucks coffee. *It's not too late to take advantage of the Chamber's discounted First Friday pass, which at \$45 offers considerable savings.*

SOHO (Small Office/Home Office)

Wednesday, February 13
11:45 a.m. - 1:15 p.m.
Chamber Office
No charge to bring lunch; \$8 catered lunch (must be ordered in advance.)

Meet and network with fellow entrepreneurs. Discuss the problems and solutions that businesses have in common. Participants come from a myriad of backgrounds and share a wealth of information.

Tech Networking Forum

Thursday, February 21
7:30 a.m. - 9:00 a.m.
Chamber Office
No charge

Often making peer to peer referrals, members involved in technology are eager to learn about each other's expertise and form "power partnerships." If you specialize in hardware, software, networking, or other technology specialties, consider attending this focused networking session. *Practitioners only.*

Business After Hours

Thursday, February 21
5:00 p.m. - 7:00 p.m.
Whitehall of Deerfield
300 Waukegan Road
Complimentary for Members, \$20 for guests

A Classical Evening awaits Chamber members and guests, featuring fine dining and live music set at the lower level of the Whitehall of Deerfield, one of the area's premiere long term care facilities. Complimentary valet parking will also be available. Bring plenty of business cards for networking and raffle prizes.

Women in Business Roundtable

"Fashions for Today's Professional Woman"

Tuesday, February 19th
11:45 a.m. - 1:15 p.m.
The Palm
Northbrook Court
\$25 in advance/\$30 at the door

Members of the Northbrook, DBR, Glencoe, Glenview, Highland Park, Northfield, Lincolnshire and Wheeling Chambers are invited to a very special roundtable luncheon at The Palm, featuring women's business fashions from Northbrook Court. Northbrook Court's personal shopper and style consultant, Darlene Levine, will lead an interactive discussion and fashion show that will help you develop a professional image that will leave a lasting impression with your clients and colleagues. Participating stores include Ann Taylor, Brooks Brothers, Club Monaco, Cole-Haan, Mark Shale, and a Chanel Makeup artist featuring "shimmery spring trends."

New Member Lunch

Thursday, February 14th
11:45 a.m. - 1:15 p.m.
Chamber office
Reservations required.

With a broad range of benefits and opportunities, Chamber membership can be exciting yet overwhelming. To help maximize the benefits membership, new members are invited to attend this quarterly luncheon to learn more about the Chamber. The staff will outline the monthly networking events, publications, programs, advertising and marketing opportunities and the advocacy role of the Chamber. John Martin from Total Selling Solution will also provide helpful pointers on how to effectively network with fellow Chamber members. Other topics covered include: how to better generate referrals with your Directory and website listings and tips for how to introduce yourself at networking events. There will be plenty of time for questions and answers. Please RSVP your attendance with Mike Sullivan at (847)498-5555 ext. 205.

Member Seminar - "Effective Selling in 2008"

Presented by Steve Fretzin, Sales Results, Inc.
February 20th
Chamber office
11:45 a.m. - 1:15 p.m.

This member hosted workshop will focus on how selling has never been more challenging than today. On the one hand, there has never been a time in history with as much access to information, or a time where competition has been so fierce. At the same time, people are less interested in taking risks or trusting something new. Without newly refined skill sets and a behavior to match, a salesperson/business owner can easily get lost in the minutia.. At this program, attendees will learn some advanced theory and techniques for building trust, asking better qualifying questions and moving prospects forward to a decision. Reservations can be made by calling Steve at (847)317-1575.

CHAMBER EVENTS



Networking has its benefits at the First Friday meeting, as Fred Gougler (l) and Bill Garcia (r) display their raffle prizes, including Starbucks coffee, which is now served at the breakfast.



Alan Karzen, Alan Karzen Restoration, introduces new member David Rubin, Suited to You, at last month First Friday. Karzen received a \$25 from the Chamber for making the referral.



Chamber Board member Steve Lewis, Lewis Carpet One, helps his referral Erica Neems, World Jewish Digest, learn more about Chamber benefits at the First Friday breakfast.



Robin Wilson, Baird and Warner (r) helps Charlie Scott, SLIDERS get acquainted with fellow Chamber members at a recent First Friday breakfast.



Shree Raman, UBS (l) learns the ins and outs of networking and navigating First Friday from Robyn Weinstein, AFLAC, at last month's First Friday breakfast.



Executive Marketing Coach Nancy Shaw, Marketing Identities (r) helped Chamber President Tensley Garris and Board Chair Mike Welbel develop marketing strategies at last month's Board Retreat.

CALENDAR OF EVENTS

FEBRUARY 2008

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
				1 First Friday Networking 7:00 a.m. - 9:00 a.m. Chamber Office
4	5	6	7	8
11	12	13 SOHO 11:45 a.m. - 1:15 p.m. Chamber Office	14 Chamber Board Mtg 7:30 - 9:00 a.m. Chamber Office New Member Lunch 11:45 a.m. - 1:15 p.m. Chamber Office	15 Leadership Northbrook 8:15 a.m. - Noon Fire Dept. Headquarters
18 Multi-Chamber Lunch & Learn 11:45 a.m. - 1:15 p.m. Pinstripes	19 Women in Business Roundtable 11:45 a.m. - 1:15 p.m. The Palm at Northbrook Court	20	21 Business After Hrs 5:00 - 7:00 p.m. Whitehall of Deerfield Tech Networking 7:30 - 9:00 a.m. Chamber Office	22
25	26	27	28	29

NORTHBROOK CHAMBER



of commerce & industry

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