

NORTHBROOK CHAMBER

OF COMMERCE & INDUSTRY BUSINESS NEWS & VIEWS

JANUARY 2008

Bringing People & Business Together

northbrookchamber.org

Study Reveals Consumers Favor Chamber Members

A recent national study concluded that membership in a local chamber of commerce can significantly boost a business's image among consumers as well as among other businesses. The study also found positive perceptions of chamber members in a number of areas, including overall favorability, consumer awareness and reputation and the likelihood of future patronage.

Conducted by the market research firm The Schapiro Group, the study revealed that consumers who are told that a business is a Chamber member are 51% more likely to be highly aware of it, and 57% more

Consumers are 63% more likely to buy goods and services in the future from a company that they believe is a member of a local Chamber.

likely to think positively of its reputation. The study also found that consumers are 63% more likely to buy goods and services in the future from a company that they believe is a member of a local Chamber.

"There clearly is a feeling by our respondents that chamber membership is synonymous with quality and desirability" said Alex Trouteaud, senior strategist for the Schapiro Group. To tap into this reservoir of goodwill it concluded, a small business should not only join the local chamber and participate, but also make sure consumers and other businesses are aware of

Chamber Study cont. on pg. 4

Movie theatre to Replace Health Club in Development

Instead of a fitness facility, developers have proposed bringing a 12-screen movie theatre complex to the Center of the Northshore site at the corner of Skokie and Dundee roads. The change in use will require an amendment to the approved plan for the mixed-project and a special permit.

Village Trustees were generally receptive to the proposal recently unveiled by developers Northshore Center LP and have sent it to the Plan Commission for further review later this month. A special permit is needed for the theaters, which would be run by Muvico Entertainment, LLC. Muvico differs from other theatre concepts as it includes dining and day care facilities, as well as liquor



service. Patrons over 21 would be able to avail themselves of premium seating, with free, valet parking, plus gourmet dining in the auditorium.

Trustees originally approved concept plans for a 44,985 square foot health club

Movie Theatre cont. on pg. 3

Pritzker to Headline Chamber Annual Meeting



of the Pritzker Group, a private investment firm, Pritzker was named by Crain's Chicago Business as a technology leader in

One of the best known names in Chicago business, J.B. Pritzker will be the keynote speaker at the Chamber's upcoming annual meeting on Thursday, March 6th at the Renaissance Chicago North Shore Hotel. Managing partner

its "40 under 40" list and "Who's Who of Chicago Business." Pritzker is also partner and founder of New World Ventures, one of Chicago's prominent early-stage information technology investors. He has been an active proponent of a stronger technology sector focus in the Midwest region. He also serves on a variety of private corporate and civic boards.

In addition to Pritzker's remarks, the evening will also feature the installation of the 2008 Chamber board of directors and the presentation of the Chamber's annual business awards. For information on sponsorships, call the Chamber at (847)498-5555.



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Chamber Highlights and Accomplishments of 2007...4

UPCOMING EVENTS ... See page 6 for more activities

First Friday Networking Breakfast - Friday, January 4

Women in Business Roundtable - Tuesday, January 15

Technology Networking Forum - Thursday, January 17

Business After Hours - Thursday, January 17

A Message From the Chamber President



Tensley Garris, President
Northbrook Chamber

This month I will to make a presentation to the Economic Development Committee and the Industrial and Commercial Development Committee explaining the many ways our organization partners with the Village to promote the community and facilitate economic development. I welcome this opportunity to remind our civic leaders, as well as other community organizations of the important role the Chamber plays in promoting our community to visitors, and to potential residents and businesses.

Each year the Chamber spends significant staff time and resources responding to inquiries from the public, distributing informational brochures on the community, and working with Village officials to develop and maintain conducive business policies. The benefits of all of these efforts are realized in a healthy commercial property tax base, increases in sales and hotel tax collections, and a more business friendly environment.

In a similar vein, a recent survey commissioned on behalf of the national Chamber executives organization, revealed statistically what we have long known – that all Chamber members – whether small or large – benefit from their membership and stand apart from their competitors. Businesses that join a Chamber are highly regarded in the eyes of the public and consumers are more inclined to give them their business. I encourage members to read the article in this newsletter. As the survey points out, one of the easiest ways for businesses to benefit from membership is to make others aware of your Chamber membership. To help our members keep their Chamber affiliation visible, the Chamber promotes members through the website, lists them in our many publications, provides a membership certificate, as well as Chamber member decal for prominent display.

This is the time of year when many resolutions are made in honor of the New Year. When setting new goals, or contemplating new directions for your business, make it a resolution to take advantage of your Chamber membership – attend a program, bring a colleague to a networking event, or take advantage of one of our advertising opportunities. You will not only broaden your exposure, but best of all, you will discover ways to experience bottom line benefits.

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Chamber Welcomes New Staff Member



Cecilia Moran

The Chamber is pleased to announce the addition of part-time staff member Cecilia Moran, who was recently hired as the new office administrative assistant. A resident of Northbrook for over 40 years, Cecilia recently retired after 23 years of service at the Village of Northbrook, where she served as

programmer/analyst in the IT Department. Her experience includes creating the Village's first website, which she also maintained with current information about Northbrook. She also trained employees on a number of software programs. Cecilia also developed a summer intern program hiring up to 17 high school and college students

for data entry and other assigned duties.

Cecilia's other work experience includes teaching third grade and working for the Northbrook Park District. She attended St. Mary of the Woods College in Indiana and Loyola University in Chicago, and has taken a number of computer related courses at Oakton Community College.

Cecilia is an avid gardener and enjoys biking and golfing. She ran the Alaska marathon in 2002.

"I am hoping to utilize my experience at the Village and as a resident to assist the business community," comments Cecilia. "I'm happy to be working for such a dynamic organization and doing whatever I can to learn more about organizations who belong to the Chamber."

Please welcome Cecilia to the Chamber the next time you call the office or see her at the First Friday networking breakfast.

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Cecilia Moran
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Director of Marketing
& Membership Services



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Water Main Construction to Boost Pressure in Sky Harbor

Construction of 16 inch water main extensions in Sky Harbor Industrial Park is underway, the first of a multi-phase project that will enhance water storage and delivery in the northwest part of Northbrook. Water pressure has long been a complaint of the many of the industrial business that need water for their operations.

To minimize the project's impact on traffic and business operations, the majority of the water main will be installed using trenchless technology. With this process, the water main pipe is installed by drilling and pulling the pipe underground, unlike traditional methods which involve digging a trench to install the pipe. Drilling pits are planned to be excavated at approximately 800 foot intervals along Commercial Avenue so that their locations don't unduly interfere with business entrances and exits.

The streets affected by the current work include Commercial Avenue (between Anthony Trail and Sanders Road) and Huehl Road (between Harris and Woodhead Drive). With the contract recently awarded to Kennedy Construction Company, the work is expected to be completed by April in order to avoid conflicts with the roadway improvements on Commercial and Huehl.

These water distribution improvements in Sky Harbor are expected to enhance the capability of Northbrook's water system to deliver water to the northwestern portion of the Village, according to Village consulting engineers. Due to the higher elevation of much of that part of the Village, water pressure tends to be 25% to 30% lower than other parts of town. Although there is sufficient volume for domestic use and fire protection, the lower pressures do adversely affect some users including businesses that have been required to install backflow prevention devices.

The cost of the project is being funded through a new agreement to sell water to Riverwoods.

Village Sets Policy for Vacant Buildings

The Village of Northbrook is taking steps to eliminate vacant and abandoned buildings that create eyesores and public nuisances in the community. Passed in August, the Village has a new vacant building ordinance that requires property owners to register their vacant building and obtain an approved plan for the maintenance of the property. Under the ordinance, property owners will not be permitted to board up the windows and doors to secure their vacant buildings.

The Village has received an increased number of complaints about properties that are boarded-up, not properly maintained or in a partial state of construction. A noteworthy example is the gas station at the busy corner of Pfungsten and Dundee roads. "Northbrook residents take great pride in their community, they expect property owners to take the same pride in their buildings," comments Carolyn Brzezinski, Northbrook's Director of Development and Building. She adds, "The goal of the ordinance is to help property owners understand Northbrook's property maintenance standards and to encourage them to follow those guidelines."

The Village of Northbrook will evaluate properties to determine if they are "vacant," as defined by this new ordinance. In assessing the vacancy status, the Village will consider whether a building is: secured, the site of unlawful activity, a dan-



Under a new Village ordinance, vacant buildings such as this former Shell Station can no longer be boarded up.

gerous structure, has code violations, has been unoccupied for more than 180 days with nuisance violations or has been unoccupied for over two years.

A building deemed vacant must register with the Village with the process requiring proof of liability insurance, contact information, a scheduled inspection of the property, and a vacant building plan. The plan will need to include information on scheduled repairs, actions to remedy any nuisances that have been identified, and if applicable, a demolition schedule. Property owners must secure their buildings by conventional methods used in the design of the property or with materials approved for new construction; they cannot board up their property.

Property owners may learn more details about the ordinance by calling the Village of Northbrook's Development and Building Department at (847) 272-5050 ext. 247.

Movie Theatre cont. from pg. 1

facility last year. In addition to being larger, the 59,000 square foot theater, with 1,704 seats, would require more parking. The developer proposes constructing 350 additional spaces on ComEd property which is part of the proposed development.

Trustees instructed Village staff to further study the impact of the theater on parking. It is generally believed that the theater will have a more well-defined "peak" use period on Friday and Saturday nights, coinciding with peak parking demand for the hotel and condominiums and restaurants, but have fewer conflicts with the weekday activities in the offices and retail shops.

Developers contend that the theatre concept complements their vision for the

development and will serve as a draw for people from surrounding communities. Notes developer spokesperson Kirk Wylie, "Muvico's business model caters to consumers who enjoy the finest, and that describes the Center of the Northshore clientele."

In addition to parking concerns, factors to be considered by the Village include whether the evolution of the plan as more of a dining and entertainment destination coincides with the Board's vision for the property, and whether the Muvico concept could be viewed as direct competition to theatre facilities in Northbrook Court.

Developers pointed out that unlike the fitness facility, revenues from the theater would generate sales tax dollars.

Chamber Highlights and Accomplishments of 2007

The year 2007 will go on record as one of the most ambitious for the Northbrook Chamber. Beginning with the inauguration of a new business awards program and ending with successful lobbying efforts to change the home based business ordinance, the year was also memorable for launching a new marketing campaign to modernize the Chamber image and the completion of physical improvements to the Chamber office. A few notable highlights included:

Membership and Marketing Development

- 132 new members joined the Chamber, keeping the membership levels at the highest in the Chicago metropolitan area.
- 13% of the membership carried upgraded memberships: 78 gold members and 7 platinum members.
- Completed redesign of logo, newsletter template, new business papers including stationery, business cards.

Featured Speakers/Programs

- ComEd Chairman and CEO Frank Clark spoke about challenges faced by the state's largest utility before a crowd of 175 at the Annual Meeting.
- Northern Trust's Senior Vice President and Director of Economic Research Paul Kasriel served as keynote speaker at the Annual Economic Outlook Breakfast.
- Village President Gene Marks shared his vision for Northbrook at an annual Lunch and Learn program
- The Chamber's Tech Group developed programs for members, including overviews of Microsoft's new VISTA operating system and Office 2007.
- Re-launched the Women's Roundtable program, to give all women members of the Chamber a forum to network and share information on their businesses
- Invited members to host their own seminars at the Chamber office.
- Partnered with the Library to host several lunch programs, including one on Reference USA and one on Constant Contact.

Events/Fundraisers

- Over 165 golfers participated in the Annual golf outing. The event attracted 10 major sponsors and 41 hole sponsors,

with prizes for contests on 25 holes and raffles for over 21 additional items

- More than 61 Chamber businesses showcased their products at the annual Business Expo held at the Northbrook Hilton, with over 300 attendees
- The Auction and Taste was the most successful to date, attracting well over 400 attendees, with participation from 18 area restaurants and 33 sponsors.

Government and Public Affairs

- The Chamber newsletter provided updates on economic development projects throughout the Village, including Willow Festival, Center of the North Shore, and Shops of Sky Harbor.
- Participated on the Village's Comprehensive Plan Advisory Committee.
- Profiled all candidates for the Village Board in the Chamber newsletter and on the website.
- Partnered with the Village on its Business Visitation program
- Informed members on numerous tax proposals, including a Gross Receipts Tax and an increase in the County sales tax.
- Hosted a legislative forum to provide elected officials an opportunity to discuss initiatives affecting business.
- Co-hosted with area chambers, lunch program featuring U.S. Rep. Mark Kirk.
- Graduated 19th Leadership class, a program that educates individuals on civic responsibility.

Business Advocacy

- Successfully lobbied the Village Trustees to change the Home-based business ordinance.
- Facilitated communications between Sky Harbor businesses and Village staff on road improve projects.

Publicity and Communications

- Published 12 issues of "Business "News & Views" featuring Chamber events, member news, and community developments.
- Published Member to Member Discount Directory listing discounts offered by 80 Chamber members
- Published annual Community Guide featuring Chamber members, a map,

Highlights cont. on pg. 7

Chamber Survey cont. from pg. 1

that chamber affiliation.

The study also revealed that when business decision-makers believe that another business is a chamber member, they are 58% more likely to think positively of its reputation and 59% more likely to buy goods and services.

Seven out of ten consumers believe that being actively involved is an effective strategy for enhancing a business' reputation and for demonstrating that it uses good business practices. The study showed that the perception is that the company is trustworthy, involved in the community and is an industry leader.

Supporting previous findings, the report also revealed a positive perception for the local chambers themselves. Regarding the chamber's impact on the local economy, 82% of respondents believe that the local chamber helps creates jobs and promotes local economic development.

The study, commissioned by the American Chamber of Commerce Executives, showed favorable responses to small businesses in particular. When respondents were told that a particular small business was a member of its local chamber, they were 44 percent more likely to rate it favorably than those who were not told of the affiliation.

The positive impact of perceived chamber membership is also felt by big businesses. For example, when consumers believed that a restaurant chain was a member of the local chamber, they were 40 percent more likely to eat at that chain in the future. There were similar findings for other sectors, including insurance companies and car manufacturers.

Data for the study came from a scientific web-based survey of 2,000 adults nationwide.

Northbrook Chamber members are encouraged to display their membership certificates and decals to let their customers know they are an active member. In addition, there are many opportunities for Chamber members to become involved throughout the year. For more information on the study, or for ways to become more active in the Chamber, call the Chamber office at (847)498-5555.

North Suburban United Way will host a seminar entitled “Socially Responsible Investing” on January 10th at 7 p.m. at the Renaissance Chicago North Shore Hotel. The seminar will be lead by Jason J. Tyler, Director of Research Operations for Ariel Mutual Funds. Tyler is also a director of First Chicago Bank and is a board member of the Emergency Fund, the Illinois Facilities Fund and Easter Seals. He is also Treasurer of the Board of Directors for the Joffrey Ballet. For information, call (847)509-8743.

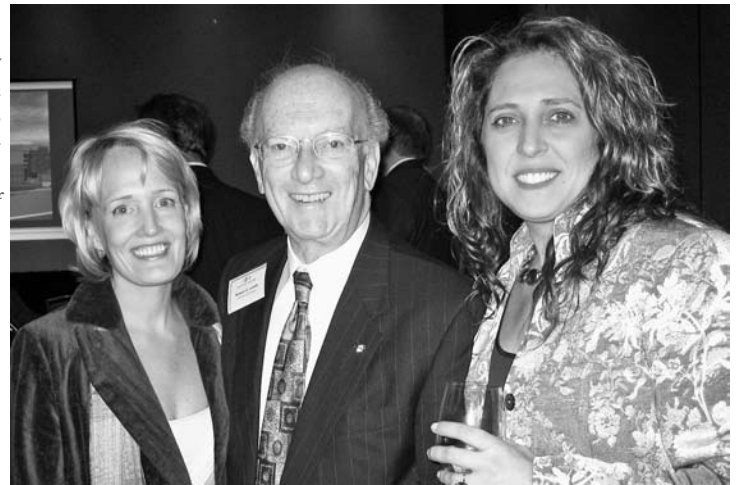
The **Northbrook Park District** will host the Winter Carnival at the Village Green on January 5th from 11:30 a.m. – 2:30 p.m. An annual tradition, the carnival will feature wagon rides, ice sculpture demonstrations, music, art activities, a bonfire and giveaways. For information call (847)291-2980. In addition, the Illinois Chapter of the American Society of Landscape Architects recently honored the Park District with the merit award for the Techny Prairie Park and Fields design.

Oakton Community College is accepting registrations for its spring continuing education courses offered by the Alliance for Lifelong Learning. Classes begin Monday Jan. 14th at the Des Plaines campus, 1600 E. Golf Road at the Skokie campus, 7701 N. Lincoln Ave., and at area high schools. Courses are offered evenings and weekends and also online. For a complete list of class schedules, including registration and fee information, visit their website at www.oakton.edu/all or call (847)982-9888 ext 3.

The **American Cancer Society** will honor Ron Bernardi and Sunset Foods at their 25th annual Taste of Elegance on Sunday March 9th at the Northbrook Hilton Hotel. To support the event by underwriting an auction donation, or for more information, contact Ryan Kuhn at (847)328-5147.

School District 30 reports that Maple School recently received a \$500 grant from the Exxon Mobil Educational Alliance program, which will be used to add a sound system in the recently renovated science lab. The Mobil station at Shermer and Wil-

Devon Bank Chairman of the Board Richard Loundy (c) along with Vice President/Branch Manager Georgia Pannousis (r) welcomes Tensley Garris (l) and guests to a recent Business After Hours held at the Westin Hotel, next to the site of the newest Devon Bank, which will be completed this spring.



low worked with the school to secure the grant for the shool, Principal Steven Waitz said the grant is one of 4,000 available to schools across the country.

Northbrook Bank and Trust recently matched the first \$250 of over \$1,000 raised by the Skokie Valley chapter of the Daughters of the American Revolution for its Project Patriot to support severely wounded US military personnel recovering after service in Iran and Iraq. Funds will be used to purchase personal care

items, telephone cards, clothing and other needs. For more information on the bank’s civic involvement visit their website www.northbrookbank.com

H. Marion Framing recently donated over \$2,000 to the Fairygodmother Foundation to help grant a wish for an Indiana woman with terminal cancer, with funds raised at its recent Wishes Come True Fine Art Show. Artwork from the event remains on display at their gallery at 2771 Pfginsten Rd. in Genview.

Illinois Goes Smoke Free

Starting this month, not only Northbrook, but the entire state now prohibits smoking in public places and places of employment. Effective as of January 1, 2008, restrictions that ban smoking in all public places, including bars, restaurants and sports stadiums are now in effect and must be enforced by employers.

Under the law, individuals who smoke in an indoor public area may be fined as much as \$250. The owner of a public place who violates the act may also be fined \$250 for a first offense and as much as \$2,500 for repeat offenses.

Illinois is now the 22nd state to prohibit smoking in nearly all indoor workplaces. In addition, 44 communities, including Northbrook, already have similar smoking bans. Exceptions to the law include tobacco stores, hookah lounges that don’t serve alcohol, certain private and semiprivate rooms in nursing homes, long-term care facilities and in hotels.

Specifically, smoking is not allowed inside any public place or within 15 feet of any entrance, window that opens, or ventilation intake that serves the public place. All ashtrays or other receptacles must be removed from the premises, except to allow someone to extinguish their smoking materials when they enter the building.

A sign must be clearly and conspicuously posted within all public places stating ‘No Smoking’ or consist of the international “No Smoking” symbol. The sign must be at least 5 inches by 7 inches, and contain the phone number designated by the Illinois Department of Public Health to registering complaints (1-866-973-4646). The sign must also list the Department’s website for obtaining a complaint form, www.smoke-free.illinois.gov and the sign must of sufficient size to be clearly legible to an individual of normal vision from a distance of five feet.

Monthly Networking Events

First Friday Networking Breakfast

Friday, January 4
7:00 - 9:00 a.m.
Chamber Office
\$5 payable at the door

Join fellow Chamber members for proven, successful networking opportunities at the First Friday networking breakfast. The structured breakfast includes time for informal networking, brief introductions, and round table discussions that will give you solid business leads. In addition to catering by Leonard's Bakery, First Friday now features Starbucks coffee. *Take advantage of the Chamber's discounted First Friday pass, which at \$45 offers considerable savings. To sign up for the pass, fill out and return the enclosed form by mail or fax.*

SOHO (Small Office/Home Office)

Wednesday, January 9
11:45 a.m. - 1:15 p.m.
Chamber Office
No charge to bring lunch; \$8 catered lunch (must be ordered in advance.)

Meet and network with fellow entrepreneurs. Discuss the problems and solutions that businesses have in common. Participants come from a myriad of backgrounds and share a wealth of information.

Women in Business Roundtable

Tuesday, January 15
11:45 a.m. - 1:15 p.m.
Chamber Office
No charge to bring lunch; \$8 catered lunch (must be ordered in advance.)

Women of the Chamber are invited to attend this informal lunch program to network and hear 'infomercials' from Chamber members Michelle Mangoubi, American Cancer Society and Karen Larsen, Order My Gift.

Tech Networking Forum

Thursday, January 17
7:30 a.m. - 9:00 a.m.
Chamber Office

Often making peer to peer referrals, members involved in technology are eager to learn about each other's expertise and form "power partnerships." If you specialize in hardware, software, networking, or other technology specialties, consider attending this focused networking session. *Practitioners only.*

Business After Hours

Thursday, January 17
5:00 p.m. - 7:00 p.m.
Autohaus on Edens, 1600 Frontage Road

Enjoy networking at one of Northbrook's premier auto dealerships. Learn more about the popular dealership while networking with fellow Chamber members and guests. Bring plenty of business cards for networking and raffle prizes.

Connect 8 - Multi-Chamber Networking Breakfast

with the DBR, Glenview, Morton Grove, Northbrook, Northfield, Skokie, Wilmette & Winnetka Chambers

Wednesday, January 30, 7:30 to 9:00 a.m.
Doubletree Hotel & Conference Center
9599 Skokie Blvd., Skokie
\$10 for members; \$15 for non-members

Members will have the chance to promote their businesses to an expanded audience at the Connect 8 Multi-Chamber Networking Breakfast. Members looking for a productive networking experience will enjoy the structured format of this program. Following informal networking over a continental breakfast, participants will be divided into small groups at assigned tables where everyone will give 2 minute presentations on their companies. Please note that networking will begin promptly at 7:45 a.m. In addition, everyone will receive a contact list of pre-registered participants. Don't miss this unique opportunity to expand your reach and resources!

All registrations must be received and paid by January 23. For reservations, call the Chamber at (847)498-5555.

Member Seminar - "Employ At Your Own Risk"

Presented by Phil Kuhn, Executive Risk Management, Ltd.

Wednesday, January 16
11:45 a.m. - 1:15 p.m.
Chamber office
\$15 Chamber members/\$20 non members (includes lunch)*
*seating is limited; advance registration is requested by Friday January 11th

Over time, the work environment has become a safer, more hospitable place. Laws have been enacted to ensure that we all enjoy equal rights and opportunities. They have, however, placed increased responsibility and accountability upon employers. At this "best practices" seminar you will get a better understanding of the employment risks facing your company. Experts in the employment field, including an attorney and insurance claim specialist, will speak on the hiring process, how to create a positive workplace, discipline, employment agreements, the "new" EEOC, and amendments to the Illinois Human Rights Act. To register, call (312) 602-5241 or e-mail aengardio@rockwoodco.com.

Highlights cont. from pg. 4

- and in-depth information about Northbrook
- Partnered with Village Profile to produce first edition of "Northbrook Lifestyles" magazine.
- Featured over 70 Chamber businesses in the Northbrook Star Business Profile column.

Community Outreach and Civic Assistance

- Honored Sunset Foods; Elegance in Meats; and Steven Elisco, Elisco Design Architects with the Chamber's First business and volunteer awards.
- Matched funds raised for the United Way campaign at the Chamber Golf Outing.
- \$500 donation to Northfield Food Pantry and Muscular Dystrophy Association in honor of Business Awards recipients.

CHAMBER EVENTS



As part of an exercise to develop teamwork skills, Leadership Northbrook participants navigate their way along the Northbrook Park District's Teams Challenge Course.



Kathryn Ciesla (r) and other members of Leadership Northbrook enjoyed a presentation given by Ginny Mulligan (l) and Father Walter Bracken (c) on the history of the Society of the Divine Word Missionaries and the Techny Land Development.



Store Manager Michael Kimtan (l) helps Village Economic Development Coordinator David Schoon and Chamber President Tensley Garris cut the ribbon to officially open Northbrook's newest Starbucks at 820 Skokie Blvd., just south of Dundee.



Bill Garcia, Allways Home Services, welcomes Potash Senior Director of Human Resources Maria Sowders to last month's First Friday networking breakfast.



Gina Dal Cerro, TDS Metrocom (l) and Yolanda Chyla, A-1 Quality Services, networked and shared leads with fellow Chamber members at a recent First Friday networking breakfast.



Scott Symonds, Dun Ryte Painting (l) and Ed Samson, Ameri-Clean Commercial (r) welcome Ron Weddington, Northbrook Postmaster to his first networking breakfast at the Chamber office last month.

CALENDAR OF EVENTS

JANUARY 2008

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
	1 New Year's Day <i>Chamber Office Closed</i>	2	3	4 First Friday Networking <i>7:00 a.m. - 9:00 a.m. Chamber Office</i>
7	8	9 SOHO <i>11:45 a.m. - 1:15 p.m. Chamber Office</i>	10 Chamber Board Meeting <i>7:30 - 9:00 a.m. Chamber Office</i>	11
14	15 Women in Business Roundtable <i>11:45 a.m. - 1:15 p.m. Chamber Office</i>	16	17 Business After Hrs <i>5:00 - 7:00 p.m. Autohaus on Edens</i> Tech Networking <i>7:30 - 9:00 a.m. Chamber Office</i>	18 Leadership Northbrook <i>8:15 a.m. - Noon Glenbrook North</i>
21	22	23	24	25
28	29	30 Multi-Chamber Networking <i>7:30 a.m. - 9:00 a.m. Doubletree Hotel, Skokie</i>	31	

NORTHBROOK CHAMBER



of commerce & industry

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