

NORTHBROOK CHAMBER OF COMMERCE & INDUSTRY BUSINESS NEWS & VIEWS

SEPTEMBER 2011

Bringing People & Business Together

northbrookchamber.org

Downtown Retail Development Plans Fall Openings

The developers of Park Place shopping plaza at the corner of Shermer and Meadow Roads in downtown Northbrook are gearing up for two grand openings for its anchor tenants this fall. Partial demolition and construction work on the site of the former Northbrook Garage began earlier this summer. Caribou Coffee, which anchors the northernmost end of the building, will open an 1,800 square foot full service cafe in October. At the southern end of the property, Sherwin-Williams will open a 4,000 square foot store in November.

An additional 5,200 square feet of space that could be divided into two or three ad-



ditional stores is also available for lease according to marketing agent Oliver Plotkin, Endurance Retail Partners. Restaurants, fashion and service oriented tenants are being sought to fill the remaining space with a few interested parties currently under consideration. Securing Northbrook based businesses would be ideal, he adds.

Plotkin cites the close proximity to the train station, as well as its prime location in Northbrook's central business district, as ideal for any tenant. "We believe Park Place will breathe new life into this important part of Northbrook's downtown area. It will quickly become a neighborhood meeting place," he adds.

The development is the newest venture of The Equitable Group, a real estate development company based in Chicago.

Downtown Retail cont. pg. 3

Donations, Sponsors and Volunteers Needed for Annual Auction

Annual Auction and Taste
Monday, October 24th

presented by



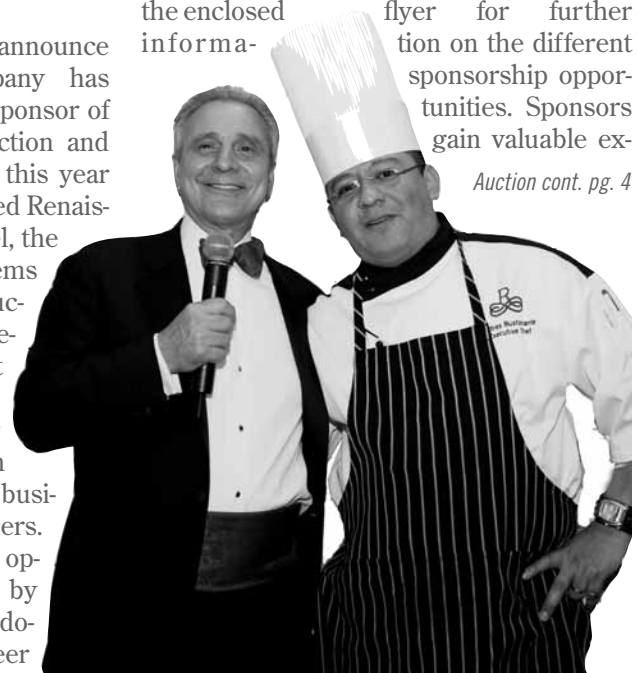
The Chamber is pleased to announce that Allstate Insurance Company has signed on to be the Presenting Sponsor of the Chamber's 18th Annual Auction and Taste. Graciously hosted again this year by the elegant and newly renovated Renaissance Chicago North Shore Hotel, the event features more than 150 items up for bid in a live and silent auction, and a sampling buffet prepared by 18 of the area's finest restaurants. A festive Halloween theme will be the backdrop for this annual extravaganza which attracts hundreds of Chamber businesses, civic and community leaders.

Chamber members have an opportunity to support the event by becoming a sponsor, making a donation, or serving on the volunteer

Committee. Members who have already renewed their commitment to the Auction & Taste include First Bank of Highland Park, sponsoring the \$500 raffle and Alpha-graphics Northshore who will donate the printing of the collateral material. Refer to the enclosed flyer for further information on the different

sponsorship opportunities. Sponsors gain valuable ex-

Auction cont. pg. 4



Shopping and Dining Guide Set for Fall Publication

The Chamber is partnering with Pioneer Press to produce a special 2011/2012 Northbrook Shopping and Dining Guide set for publication on October 27th. The eight page, four color guide will include a complete listing of all Northbrook full service restaurants, along with definitive information about Northbrook's 14 major shopping areas. The guide will include a companion map along with a section featuring special discount offers. The glossy guide will be branded with the Village's

and Chamber's "Live, Shop, Dine" message to promote Northbrook as a community at the forefront of shopping and dining on the North Shore, and to encourage local spending.

The guide will be a handy reference for anyone living or visiting Northbrook, showcasing the outstanding restaurants and wide variety of retail options in community, which ranges from world renown stores at upscale shopping centers to quaint

Shopping cont. pg. 4



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UPCOMING EVENTS ... See page 6 for more activities

First Friday Networking Breakfast - Friday, September 2

Small Office/Home Office Roundtable - Wednesday, September 14

Business After Hours - Wednesday, September 21

Technology Networking Forum - Thursday, September 22

A Message From the Chamber President



Tensley Garris, President
Northbrook Chamber

Very few of us were spared the effects of the powerful storms that hit this summer. From downed trees, to flooded basements and streets, to standing water in yards and lots, the storms caused some of the worst damage in recent memory and heightened everyone's awareness of the

importance of storm water management. The Village's Stormwater Management Commission recently presented a master plan to the Village Board that includes recommendations for addressing flooding issues in the community. The Board will hold several public hearings on the plan for everyone to share their experiences and give feedback on the 22 projects and the recommended improvements that need to be made to improve storm water management. I commend the Village for taking this action, and I encourage everyone to take the time to share their views with our Village leaders.

In a far different arena, the Chamber Board has also been planning for the future with a commitment to improve the organization's use of technology. Part of that commitment included redeveloping the Chamber's website. After months of hard work, it has been exciting to launch the new site which is a powerful tool that

will generate more referrals for members and help to spread the word about our organization. I encourage all Chamber members to take a few minutes to visit the site and to take advantage of the new benefits the website has created. Among the benefits are the ability to expand your business description to 600 characters and to list keywords that will improve an Internet search of your business. Make it a point to post a Hot Deal that will not only attract customers, but which will make your listing pop.

At a recent Chamber meeting you may also have received information about the website banner advertising program which offer yet another opportunity to build your online presence. I hope you will take the time to go online, check out the site, and see how it can work as a marketing tool for you. As always, any Chamber staff person will be happy to explain the features of the site and how to update your profile.

Here at the Chamber, we have witnessed all the months of hard work that went into this year's Northbrook Days. With attendance of over 55,000 and reported strong ticket sales, our hats go off to all of the organizers and volunteers for making the event such a success. All of the funds from Northbrook Days go back into the community, supporting everything from start-up grants for programs and services to scholarships. Congratulations to all involved!

Nominating Committee Looking for Interested Candidates

The Chamber is in the process of planning for the organization's leadership in 2012 with the formation of a Nominating Committee. The Nominating Committee will accept the names of members who might have an interest in serving on the Chamber Board. Consideration will be given to the length of involvement with the Chamber, participation in civic activities and interest in furthering the Chamber's mission as an advocate for the business community.

Board member candidates must be able to make a three year commitment to serve on the board, and are expected to actively support the Chamber programs and services. Board members are also expected to participate at monthly Board meetings where policy and direction are

set for the organization. Members may serve up to two three-year terms.

The candidate selected by the committee will be announced in the November newsletter and voted on at the December Board meeting. Following the announcement of candidates, any member who wishes to be added to the slate may do so by submitting a petition, signed by 20 qualified members.

Anyone wishing to submit a name for consideration to the nominating committee should do so by e-mailing Chamber President Tensley Garris at tensley@northbrookchamber.org. Any question regarding the nominating process should also be directed to the Chamber President.

BOARD OF DIRECTORS

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Whitehall of Deerfield

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Mike Sullivan
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Glenbrook South High School Seeks Businesses for Internship Program

Chamber members are invited to participate again this year in an educational program at Glenbrook South High School aimed at giving students practical workplace experience. The class "Internship," which is offered through the Business Education Department, gives students a chance to gain valuable exposure to career opportunities before heading off to college. It also offers businesses a chance to have an extra pair of hands at the workplace to complete a special project or help with everyday tasks.

Businesses can sign up to be placed in a pool from which students select their internship. Every effort is made to match the student's interest and abilities with the appropriate business. If a business does not feel there is a match, then the search is continued. Students commit to working 5 hours a week, or at least 75 hours during the semester for the business where they wish to intern. The work can be scheduled after the school day ends or on weekends, as needed. Businesses will be provided with an informational packet which includes a "Training Agreement" for anyone

willing to take on an intern. All internships are unpaid.

Business Education teacher and coordinator for the program Rosie McManamon notes that the course is patterned after programs that have been successful at other high schools, and unlike some vocational programs, Internship is geared towards students who are planning to attend college. "People don't realize these are talented, high end students, many taking Advanced Placement (AP) classes who are also on the honor roll," she adds. "They are hard working and interested in contributing in a meaningful way wherever they are assigned."

Every year, students express a lot of interest in being assigned for medical, health and wellness internships, as well as in the field of finance, she notes. Chamber members who participated in the program last year included Walgreen's, Glenbrook Hospital and Hochman and Baker. Students worked as pharmacy assistants, as hospital volunteers, helped at animal shelters, conducted legislative research, developed promotions for a martial arts studio and

completed marketing projects for other organizations.

So far 25 students are enrolled in the fall semester course which begins this month. Already 12 students have signed up for the winter semester which begins in January 2012. Students have expressed an interest in the following areas: medicine, pharmacy, business management, marketing, sales, psychology, pediatrics, investments, veterinary science, physical therapy, neurology, fashion design, dentistry, and the media. However, any business is eligible to participate in the program.

In addition, students will be required to attend workshops on resume development, interview skills, how to fill out a job application, dress for success, writing skills and the basic etiquette of the work world. They also will report weekly with McManamon on their work progress.

To find out more about the program, or to sign up to be a participant, contact either of the coordinators: Rosie McManamon at (847)486-4447, rmcmanamon@glenbrook225.org.

Downtown Retail cont. from pg. 1

Partners Jonathan Berger and Josh Silverglade specialize in the transformation of vintage commercial buildings with an emphasis on environmentally sensitive design.

Construction on the property involves significant re-grading and landscaping of the site along with a total transformation of the former building, according to Plotkin. The design calls for much of the original façade, containing bricks from the 100 plus year old building to be retained, as well as maintaining the integrity of the original structure. By using energy efficient products and recycled materials, the developers anticipate receiving LEED Certification upon completion of the renovation.



A full service Caribou Coffee will soon move into new space on the site of the former Northbrook Garage once construction is completed in October.

tion. One new design element will include a "green wall" which will feature vegetation along trellises located outside of the Sherwin Williams space on the east side of the building.

Anyone interested in learning more about the property should contact Oliver Plotkin at (312)291-8183.

Leadership Class Spots Available

A few openings still remain for the Chamber's Leadership program, an eight session class that gives participants a look at the inner workings of Northbrook, featuring tours and presentations at some of the Village's landmark businesses and civic locations. With its small group of 20 participants, Leadership Northbrook's goal is to deepen the understanding of the resources and challenges facing the community and establish networks among emerging leaders. Classes are held at different civic and business locations, and feature presentations on the history of Northbrook, strengths and weaknesses of the business climate, and planning and zoning challenges. The program also includes tours of prominent businesses, including Underwriters Laboratories, Bernhard Woodwork, Northbrook Court and Highland Baking. Cost of enrollment is \$250. To register, return the enclosed flyer, or for more information call the Chamber office at (847)498-5555 ext. 4

Auction cont. from pg. 1

posure with recognition in the newsletter mailings to 1,000 Chamber members and area business leaders, a listing in the event program and on the Chamber's website. Many sponsorships also include complimentary admission to the event.

As the Live and Silent Auction is a highlight of the event, donations of specialty items are also especially appreciated. Again this year, popular Bulls and Blackhawks tickets in the Harris Club with parking, dinner and drinks all inclusive will be up for bid. A returning favorite will be the Lasik surgery eye package donated by Glenbrook Hospital. Other Live Auction highlights will include a White Sox Diamond Suite package for 18 people, a gourmet Thanksgiving dinner for 12 donated by Sunset Foods, theatre tickets to a Broadway in Chicago production, and tickets to an upcoming Bears football game.

Last year more than 150 companies donated valuable items, making it possible for hundreds of attendees to bid on hotel stays, travel packages, restaurant certificates, tickets to major sporting events, golf

foursomes, spa services and more. Other creative items that make great auction donations include jewelry, gift baskets, toys, theater and sports tickets, restaurant certificates and gift cards.

Funds raised from the auction are used to underwrite the cost of Chamber programs and to keep dues affordable for all members. To gain maximum exposure, participants are asked to return the enclosed Sign Up sheet as soon as possible.

Auction Volunteers Needed

Led by Jeanine Rippel, BankFinancial, the Auction Planning Committee is still looking for a few helping hands. Critical to the success of the Auction are the Planning Committee volunteers who organize the logistics for the event, solicit donations and sponsorships, and help generate excitement for the event. Lots of help is also needed the day of the event. The Auction Volunteer Committee will kick off its first meeting on Thursday, Sept. 1st at the Chamber office. If you're interested in getting involved, please contact Maggie McCurdy at (847)498-5555 ext. 2 or via e-mail at Maggie@northbrookchamber.org.

Restaurants Lining Up for Auction and Taste

A highlight of the Annual Auction is the fabulous, mouth watering Taste of the North Shore, featuring Chamber member restaurants and caterers. Any Chamber restaurant and caterer is invited to be a part of the event but space is limited. An added highlight this year is a special cocktail hour, featuring appetizers/samplings from 5 p.m. – 6 p.m. with dessert/samplings to be served at 7:00 p.m. Participation offers restaurants excellent exposure and a chance to show off their specialties. Already signed on are:

- Allgauers-Hilton Chicago Northbrook
- DiPescara
- Go Roma Italian Kitchen
- Marcello's
- Renaissance Chicago North Shore Hotel
- The Claim Company

For further information, or to discuss your participation, call the Chamber office at (847) 498-5555 ext. 2.

Shopping And Dining Guide cont. from pg. 1

boutique shops in neighborhood centers. Reaching over 16,000 homes and businesses, the Guide will be included as a pull-out section in the Northbrook Star, Deerfield Review, Glencoe News and Glenview Announcements. An additional 3,000 copies of the Guide will be available for the Chamber to distribute to hotels, restaurants, civic organizations and anyone requesting information about Northbrook.

Timed to be published right before the start of the busy holiday season, the Guide is perfect for retailers and restaurants to promote their business or list any special offers. Chamber members receive preferred advertising rates which begin at \$290 for an eighth page full color ad. The Deadline for ad reservations is September 30th. Featured full page ad space on the back cover, as well as a page sticker on the front cover, in addition to ads of other sizes are available. For more information, see the flyer in this newsletter, or contact Elizabeth Fritz at (847)486-7303, or efritz@pioneerlocal.com

Members Encouraged to Use "Hot Deals" for Free Advertising

A great way to develop new clients and to solidify your relationship with existing customers is to post a "Hot Deal" or special discount offer on the Chamber's website. The offer can be a seasonal offer, a year-long standing discount, or something that you want to post on a trial basis for a limited time period. There is no charge to post any Hot Deal.

"Hot Deals" are listed prominently on virtually every page of the Chamber's website, which receives nearly 3,000 unique visitors each month. The offers are listed by category in an easy to read format, and appear as coupons that can be printed and presented at the time of purchase. Chamber members and the general public can sign up for an RSS feed to have new "Hot Deals" delivered to their email box.

An added bonus is that a Hot Deal icon will appear on your website directory listing, making your business stand out from the competition. This is especially advantageous if someone searches categorically for a business on the website, as the red Hot Deal button will appear next to your

listing setting you apart from everyone else who comes up in the search.

There are a few guidelines that must be followed for posting Hot Deals. First, the hot deal must offer value, as in a discount or special offer on your product or service. Secondly, the offer must be offered for a minimum of one week and a maximum of one year. You can easily renew, modify or cancel your offer at any time prior to its expiration. Members are limited to no more than four Hot Deals at any one time and each deal must be distinctly different. Members can list instructions and restrictions follow for redeeming the offer. The Chamber reserves the right to approve, edit or refuse any Hot Deal.

Members can post a "Hot Deal" at any time, using their login name and password, or they can e-mail their discount offer to the Chamber office and a staff person can post it. If you have forgotten your username and password, send an e-mail to info@northbrookchamber.org or call (847)498-5555 and a staff person will assist you.

The **Northbrook Park District** is participating in a national effort to help military children and spouses through the Folds of Honor Foundation. Over Labor Day weekend (Friday, Sept. 2 through Monday, Sept. 5), golfers at Sportsman's and Anetsberger Golf Course can donate an extra dollar to help support academic scholarships for families of military personnel who were injured or lost their lives in service to their country.

Smart Jewelers, a family owned business since 1960, will open mid September in Willow Festival, 936A Willow Road. The new store will feature fashion jewelry, watches and service. In addition, there will be a jeweler in the store on Wednesdays and Saturdays. Hours are Monday – Saturday, 10 a.m. - 5:30 p.m. and Thursdays 10 a.m. - 7:00 p.m. For more information visit their website www.Smartjewelers.com.

Stop in at **Northbrook Court** between 5 p.m. and 9 p.m. September 8th – 10th and take advantage of special shopping offers and promotions as part of the global "Fashion's Night Out" celebration. Stop in at the Fashion Lounge on the lower level near Lord and Taylor and pick up an event guide explaining the activities and special offers. The first 100 visitors each night will receive a complimentary Northbrook Court clutch. Vignettes with modeling and dancing inspired by the fashion capitals of the world will be featured throughout the mall. For more information visit www.northbrookcourt.com

A variety of artwork by **Elana Ashley**, including acrylic paintings, multi-media sculpture and jewelry will be on display at the **Northbrook Public Library** throughout the month of September. An Opening Reception celebrating Ashley's exhibit will be held on Thursday, September 8, 6 – 8 p.m. in the Pollak Room. For more information, call (847) 480-8998.

Crossroads Soft Car Wash and Detail will host its annual Customer Appreciation Day on Sept. 9th and 10th. Stop by their location at 64 Skokie Valley Road for half price car washes and then enjoy some refreshments, including burgers, hotdogs, kettle corn, and raffle prizes. For more information call (847)831-1011

Golfing together in support of the recent International Center on Deafness and the Arts (ICODA) "Golfing for the Stars" outing at Old Orchard Country Club in Mt. Prospect were (l to r) Ron Bernardi, Sunset Foods; Mark Bernhard, Bernhard Woodwork; Northbrook Chamber President Tensley Garris, Clark Fideler, C & D Distributors and Jojo Hebl, Matlin and Associates. Funds raised from the outing help support the many special arts programs for deaf and hard of hearing children throughout the Chicagoland area.



Viccino's Pizza, 2773 Pfingsten Ave. in Glenview, announces that it has opened a new outdoor dining area. The dining area tables are all under cover and the full menu is available along with beer and wine service. For more information visit their website www.viccinos.com.

As part of the IL CPA Society Annual Day of Service, **Kessler Orlan Silver**, is organizing a paperback book drive for U.S. soldiers serving overseas. On September 20 new or used book donations can be dropped off at their office at 1101 Lake Cook Road, Suite C in Deerfield. Acceptable genres include action/adventure, biographies, fiction, fantasy, history, mystery, science fiction, suspense, westerns and thrillers. For more information call (847)580-4100

Rosewood Care Center Northbrook is looking for people to participate and/or sponsor their team for the Walk to End Alzheimer's on September 24, 8 a.m. to noon at Sunset Woods Park. Funds raised will be donated to advance critical care research for Alzheimer's patients. To be a sponsor or for more information call Linda Yost (847)471-1195.

The **North Suburban YMCA** recently announced the addition of two new staff members: Donald J. Langley is the new Director of Program Services and Innovation, and Northbrook native Sari Glazebrook has been named Membership Director. Both directors have extensive experience in non-profit management and community service. Don will be responsible for much of the day-to-day operation of Y programs,

as well as future program planning. As Membership Director, Sari Glazebrook will have be responsible for attracting new members, providing service for existing patrons, and performing a variety of administrative functions.

Youth Services of Glenview Northbrook will host its annual Casino Night on Saturday, September 17, 7 – 11 p.m. at their facility 3080 W. Lake Avenue in Glenview. The event will have a Speakeasy theme and will feature a silent auction, blackjack, poker, and other games, along with refreshments. For more information on the event, visit www.youthservices-gn.org or call (847)724-2620.

The Northbrook Civic Foundation is seeking nominations for outstanding community volunteers who best demonstrate a true volunteer spirit. Criteria for their annual awards are outstanding accomplishments within and outside the organization, demonstration of individual leadership and participation in activities that help the community. Deadline for submission is September 30th. To obtain a copy of the nomination form, call 312-446-7774 or send an e-mail to jill220@att.net. Winners will be honored at an event in Dec.

Glenview State Bank will host a free shredding day on Saturday, October 1st at 2222 Chestnut Avenue in Glenview from 9 a.m. to noon. There will be drive-through service with an industrial shredding truck on site for anyone wishing to dispose of up to 25 pounds of paper documents, cancelled checks, files and other unwanted papers. Materials should be placed in paper bags or hard containers; no plastic.

Monthly Networking Events

First Friday Networking Breakfast

Friday, September 2

7:00 - 9:00 a.m.

Chamber Office

\$7 members, \$12 guests payable at the door

Join over 100 members and guests for proven networking opportunities at the First Friday networking breakfast. The structured breakfast includes time for informal networking, brief introductions, and round table discussions that will give you solid business leads. First Friday features pastries from Leonard's Bakery and coffee from Starbucks.

SOHO (Small Office/Home Office)

Wednesday, September 14

11:45 a.m. - 1:15 p.m.

Chamber Office

No charge to bring lunch; \$8 members, \$12 guests for catered lunch (must be ordered in advance.)

Network with fellow entrepreneurs in an informal lunch setting. Discuss the problems and solutions that small businesses have in common. Participants come from a myriad of backgrounds and share a wealth of information.

Women in Business Roundtable

Tuesday, September 20

11:45 a.m. - 1:15 p.m.

Chamber Office

No charge to bring lunch; \$8 members, \$12 guests for catered lunch (must be ordered in advance.)

Women of the Chamber are invited to this informal lunch to network and hear 'infomercials' from two member businesses. This month, Jessica Raisanen, Executive Risk Management, and Barbara Gonzalez, Chicago Interview Coach will give a brief overview of their businesses and the challenges and opportunities they face.

Business After Hours

Wednesday, September 21

5:00 p.m. - 7:00 p.m.

Whitehall of Deerfield

300 Waukegan Rd., Deerfield (Complimentary valet parking is available.)

Complimentary for members, \$20 for guests.

Join with members from the DBR Chamber to learn more about the many amenities of this first class senior care facility. There will be live music and an opportunity to tour the facility. Bring plenty of business cards for networking and a chance to win a raffle prize.

Technology Networking Forum

Thursday, September 22

7:30 a.m. - 9:00 a.m.

Chamber Office

Complimentary for members, \$10 for guests

Often making peer to peer referrals, members involved in technology are eager to learn about each other's expertise and form "power partnerships." If you specialize in hardware, software, networking, or other technology specialties, consider attending this focused networking session. *Practitioners only.*

Multi-Chamber Networking Event

Thursday, September 22

7:30 a.m. - 9:30 a.m.

Holiday Inn North Shore

5300 W. Touhy Ave., Skokie

\$25 for Chamber members in advance*/ \$35 guests

*must be paid by Thursday, Sept. 15th

Members will have a chance to expand their networking opportunities and promote their businesses at this popular multi-Chamber event with 17 area chambers. Members looking for a productive networking experience will enjoy the structured format of this program, which gives each participant an opportunity to speak to a receptive audience about his/her company's products and services. The event will begin with informal networking over a hot breakfast. After that, the group will be divided into small groups at assigned tables where everyone will give two minute presentations on their business. Following will be an additional presentation to a second and third group of participants. There will also be a presentation by Jill Kirshenbaum of Sandler Training on building relationships and building business. Please note that table assignments will begin promptly at 7:45 a.m. In addition, all participants will receive a contact list of all pre-registered participants. For more information, call Mike Sullivan at (847)498-5555 ext. 1

New Member Luncheon

Tuesday, September 27

11:45 a.m. to 1:15 p.m.

Chamber office

Open to new and prospective members

Reservations required

With a broad range benefits and opportunities, Chamber membership can be exciting, yet overwhelming. New members are invited to attend this informative lunch to learn how to tap into all that the Chamber has to offer. At the session, the staff will explain the monthly networking events, the advertising and marketing opportunities and the advocacy role of the Chamber. Other topics covered will be how to take advantage of the Chamber's new website features, including tips for how to post Hot Deals, and how to better generate referrals with your listing. John Martin, Sandler Training, will also provide helpful pointers on how to effectively network with fellow Chamber members, including ways to maximize your participation at networking events. There will be plenty of time for questions and answers. Call Mike Sullivan at (847)498-5555 ext. 1 to register or for more information.

Save the Date - Home Improvement Networking Lunch

Back by popular demand, a Home Improvement Networking Lunch program will be held on Wednesday, October 5th at the Chamber office from 11:45 a.m. - 1:15 p.m. Members of the Chamber involved in any aspect of the building trades are invited to attend this structured networking event that will include two roundtable networking opportunities. Look for more information in the October newsletter and in the weekly e-mail.

CHAMBER EVENTS



Chris Harris enjoyed explaining the wide range of services provided by his company Edward Jones, at the Chamber's Business Expo held at the Wyndham Glenview Suites Hotel last month.



David Blake, Just for Fun, dressed the part to help Expo attendees get a firsthand look at some of the entertainment options he offers to help spark up a special event or party.



At the "What's Happening! Newspaper" booth, Andrea Shumate and Wayne Karlins shared copies of the different editions of the newspaper and explained distribution and advertising options.



North Suburban YMCA Executive Director Howard Schultz and staffers Meredith Ade and Julia Ivanchenko took advantage of the Expo to give some of the 350 attendees a better understanding of all that the Y has to offer.



At the Chamber's Expo, Alan Karzen showed visitors to his booth a portfolio of some of his restoration projects and explained many furniture restoration services that he offers.



Making new connections and enjoying an opportunity to show off some of their business services to Expo attendees were exhibitors Pete Schroeder, Elder Proof Home and Francie Stavish, Francie Stavish and Associates.



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CALENDAR OF EVENTS

SEPTEMBER 2011

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
			1	2 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office
5 <i>Labor Day Chamber Office Closed</i>	6	7	8 Chamber Board Meeting 7:30 a.m. - 9:00 a.m. Chamber Office	9 Leadership Northbrook 8:15a.m. - Noon Northbrook Historical Society
12	13	14 SOHO 11:45 a.m. - 1:15 p.m. Chamber Office	15	16
19	20 Women in Business Roundtable 11:45 a.m. - 1:15 p.m. Chamber Office	21 Business After Hours 5:00 p.m. - 7:00 p.m. Whitehall of Deerfield	22 Tech Networking 7:30 a.m. - 9:00 a.m. Chamber Office	23
26	27 New Member Luncheon 11:45 a.m. - 1:15 p.m. Chamber Office	28	29	30