

INVESTMENT







Business First.









Welcome to the Northbrook Chamber - where your membership is an **INVESTMENT** in you and your business!

Kathi Quinn, President Gail Eisenberg, Membership & Event Director Carolyn Gessner, Communications Director

NorthbrookChamber.org 847.498.5555



OVERVIEW

- WHY JOIN THE CHAMBER?
- COMMUNICATION TIPS AND TOOLS FOR MEMBERS
- PROMOTE YOUR BUSINESS WITH CHAMBER MEDIA
- MEMBERSHIP UPGRADE BENEFITS
- MEMBERSHIP APPLICATION
- SPONSORSHIP OPPORTUNITIES
- SCHEDULE A COFFEE WITH THE CHAMBER
- SAMPLE E-ANNOUNCEMENTS
- SAMPLE NEWSLETTER
- SAMPLE MEMBER SPOTLIGHT Benefit Included in Upgraded Memberships





WHY JOIN THE CHAMBER?

The Northbrook Chamber of Commerce & Industry is a vibrant business organization made up of more than 700 businesses with a 60 year tradition of providing networking, educational, and marketing services for its members while working to build a better business environment and a stronger community.

Marketing & Promotion

- Community Resource Guide Listing
- Advertising Opportunities
- Website Listing
- Social Media Channels Promotion

BENEFITS

SERVICES

- Monthly Member e-Announcements
- Sponsorship Opportunities
- Website Advertising

Annual Special Events

- Annual Meeting & Business Awards
- Annual State of the Village Address
- Small Business Expo
- Economic Outlook Breakfast
- Golf Outing
- Auction & Taste of the North Shore
- Golf League

Networking & Events

- Structured Networking Breakfast
- Virtual Business Roundtables
- Professional Development Events
- Educational Programs
- Chamber Coffees
- Women in Business
- Business After Hours
- Workshops
- MasterClass C-Suite Program

Chamber outreach with Village officials

Advocacy

- Leadership Northbrook Program
- Luncheons with Elected officials
- Marketing partnership in support of Northbrook retail businesses
- Provide updates and content relevant to business ownership

Credibility

- Referrals
- Field public inquiries
- SEO Boosts via search engine analytics
- · Connects a business to the community

Philanthropy

- Annual Drives for a variety of charitable efforts
- Sponsor the Northbrook Student Meal
 Pack Program
- Support for Local Charitable
 Organizations
- Coordinate volunteer opportunities for member businesses







PROMOTE YOUR BUSINESS THROUGH THE CHAMBER MEDIA most are FREE (but priceless!)



Contact Carolyn Gessner, Communications Director (847) 513 6005 carolyn@northbrookchamber.org

Sources for Chamber Info

Emailed Communications to you: (Add info@northbrookchamber.org to your contacts)

- Weekly Emails
 - event reminders (Thursday)
- Monthly Emails
 - <u>newsletter</u> covering local business, government, and Chamber updates (last week of the month)
 - <u>e-Announcements</u> sharing news from members (first day of the month)
 - <u>Member Spotlight</u> marketing feature for Gold/Platinum members (mid-month)

Follow us on Social Media

- Chamber Public <u>Facebook Page</u>
- Members-Only <u>Facebook Group</u> Northbrook Chamber <u>Instagram</u>
- Northbrook Chamber LinkedIn
- The Find It in Northbrook Facebook and Instagram (a partnership with the Village of Northbrook - promotes Village stores and restaurants)

Northbrook Community Resource Guide

- Contains comprehensive info for residents and businesses as well as directories of all Chamber members.
- Print version mailed to Northbrook households and businesses in June, distributed at high-traffic locations year-round. Digital version on Chamber website.
- Optional ad space available; sales open in January.

Platforms to Share Your Business News

- e-Announcements: Submit news to by the 25th of the month with links to your press releases, event registration, etc.
- Facebook and Instagram: We frequently share content posted by members on our public page.
- You also can connect with other members by sharing news in the Chamber Connections Members-Only Group.
- Exclusive Offers: Place no-cost promotional offers which also appear on the Chamber's Facebook. These are limited time offers (up to 4) on northbrookchamber.org,
- Job Postings: Members may post job openings that are visible on northbrookchamber.org and Facebook
- <u>Member Spotlight</u>: Gold and Platinum members may schedule eblast features in the monthly Spotlight. Gold (1) Platinum (2) annually by reservation.

Northbrook Stores & Restaurants

- Find It in Northbrook Facebook and Instagram pages
- Northbrook Community Text Program: Free marketing available to all Northbrook stores, restaurants and personal service businesses.





Businesses looking for new marketing opportunities have a valuable partner with the Chamber. Members can increase their visibility by taking advantage of our free, low-cost, and upgraded marketing media.



MEMBERSHIP UPGRADES GOLD + PLATINUM COMPARISON

UPGRADE BENEFIT MARKETING TOOLS

Please call us to discuss your options, deadlines, or questions. Build SEO with upgrades!

BENEFITS: Annual Upgraded Member Benefits to market your business and help you grow.	BASIC	GOLD	PLATINUM
ALL: Monthly Networking & Educational Events, Marketing & I Events, Advocacy, Credibility, Philanth		Annual Special	
Membership Categories: Appear online in your microsite and in the community guide, helping you reach more targets. [value: \$55]	1	2	3
Member Spotlight: eBlast feature emailed to almost 2,000 members and VIPs. Promote + market your products, services, and locations. Limited availability per month/reservation required in advance. [value: \$350]	N/A	1	2
Business Category Banner on Chamber website: Your banner ad featured on your primary category page. Member provides ad in jpg or png format, 480 x 60 pxls. [value: \$300]	N/A	1	N/A
Directory Search Banner on Chamber website: Your banner ad featured on the main directory search page. Member provides ad in jpg or png format, 480 x 60 pxls. [value: \$450]	N/A	N/A	1
SEO Boost - Enhanced Listing: Extra descriptive, searchable content, logo, 5 hyperlinks on the Chamber website, plus extra key words. [value: \$250]	N/A	1	1
Video Link on your website listing page.YouTube only[value: \$250]	N/A	N/A	1
Chamber Member Mailing List: 1 time use.Excel document with company name and street addresses.[value: \$500]	N/A	1	2
Community Guide Listing: Company is listed each June print & digital edition distributed to 24,000 homes & businesses. [Priceless!]	1	2	3
Community Guide Highlight Listing: Company is listed and features a shaded call-out each June in print & digital edition .	N/A	2	3
Total Value of Upgraded Benefits	N/A	+ \$1510	+ \$2650
Upgrade Investment - What you actually pay! Bundle discount annually in addition to regular dues.	N/A	+ \$295	+ \$570

Tax deductible as allowed by law. Check with your CPA. Services and fees are subject to change without notice. January to January dues. REV.06.25.25

C å	MEMBERSHIP APPLICATION.25
------------	---------------------------

2002 Walters Avenue Northbrook, IL 60062 · tel (847) 498-5555 ·· www.northbrookchamber.org · info@northbrookchamber.org

REASON FOR JOINING

Networking & Educational

Marketing & Promotion

Community Involvement Sponsoring & Branding

Gov't Advocacy
Other

Benefits & Discounts

COMPANY INFORMATION

Company Name			
Address			
City		Zip	
Phone	Website		
Business Category	# of Employees/Own	er/ at location	

COMPLETE ONLINE or EMAIL THE FOLLOWING TO COMPLETE YOUR DESCRIPTION:

Business Description - Please provide a brief description for use on the Chamber website (50 words/600 characters max.

Keywords - Please list 8 words to enhance an Internet search of your business/company.

EMPLOYEE INFORMATION Primary Contact Title Cell Phone # Email Billing Contact Title Cell Phone # Email Cell Phone # Email Cell Phone # Email Contact Title Cell Phone # Email Cell Phone # Email Cell Phone # Email Cell Phone # Email

MEMBERSHIP DUES

INVESTMENT SCHEDULE		Gold	Add to Dues + \$295
# of Employees 1-3	Basic Membership Dues \$310 Part time employees/contractors are	Platinum Sponsorships***	Add to Dues + \$570 Add to Dues \$5000 to 15,000 [we will
4-10	\$355 counted as 1/2 employee for dues purposes. Banks \$995, utilities \$595,	customize your program with yo	
11-20	\$425 <i>real estate offices \$595 require sponsorship participation.</i>	Basic Membership Dues	\$
21-50	\$510 Non-Profits: have special dues rates for	+ Optional Membership Upgrade	2 \$
51-150	\$645 <i>charities etc. based upon income, staffing. Please contact the Chamber</i>	+ Optional Sponsorships	\$
151-400	\$875 for more information.	Total Investment	\$
401+	\$895 + Sponsorships	Referred by	
		Former Member: YES YEA	AR
			AR

PAYMENT-MAY BE DONE ONLINE

Check Enclosed	AMEX Visa/Mastercard		
Card #		Exp. Date	
CV2 CODE	Billing Address Zip Code		
berships are held in the name of	the company and are not transferable nor revocable. Membership year run	January 1 through December 31 Memberships automatically	renew lanuary 1st and w

Memberships are held in the name of the company and are not transferable nor revocable. Membership year runs January 1 through December 31. Memberships automatically renew January 1 st and will be charged to the credit card provided unless cancelled in writing by the member 15 days prior, cancelled by the Chamber for nonpayment of dues after 30 days, or for non-compliance with Chamber policies. Membership Dues are non-refundable. Membership Dues are deductible as an ordinary and necessary business expense. (effective 8.10.2024) By attending or participating in any event or activity hosted, sponsored, or affiliated with the Northbrook Chamber of Commerce & Industry ("Chamber"), you grant the Chamber and its authorized representatives the irrevocable right to photograph, record, or otherwise capture your image, likeness, and voice. These images and recordings may be used in any format, including print, digital, or electronic media, for promotional, marketing, educational, or other business purposes without compensation, notice, or further consent. All media becomes the property of the Northbrook Chamber and may be used in publications, promotional materials, websites, social media, and other communications. If you prefer not to be photographed or recorded, please notify the Chamber staff at the event and make reasonable efforts to avoid cameras. However, we are not responsible for others recording you. This disclaimer applies to all individuals present at Chamber events, including members, guests, vendors, and participants. REV6.17.25

Authorized Signature

Schedule a COFFEE WITH THE CHAMBER

Whether you're new to the Northbrook Chamber, or you've been a member for a long time and need a refresher, consider scheduling a "Coffee with the Chamber appointment." Bring your own device so we can assist you in using your benefits! Chamber staff and/or ambassadors will meet with you for:



- An individualized overview of benefits.
- Hands-on help with our website; learn how to log in to connect with other members or post Hot Deals, jobs, and your own events!
- Conversation about how the Chamber can best serve you.
- A demonstration; feel free to bring your laptop or tablet.
- Discovering Chamber benefits such as: marketing, networking, website, and advocacy.
- You'll also learn more about deadlines, and how to get your news published in the Chamber newsletter, post offers and the monthly e-blast announcements.

Don't miss this opportunity to maximize your membership!

Contact

Carolyn at (847) 513-6005 for social media and communications and to schedule a coffee.



MONTHLY OUTREACH

E-ANNOUNCEMENTS



MEMBER SPOTLIGHT

Camps Member with an

ticle on business

WELCOME



GET INVOLVED - OPPORTUNITIES

- Events
- Committees
- Volunteering
- Fundraising
- Ambassadors
- Board Positions
- Sponsorships

